



The professional
excellence pathway

SELECTION CRITERIA FOR DIRECTORS OF FINANCIAL SERVICES INSTITUTE OF AUSTRALASIA

Director Election 2019

The ideal candidate will possess all or most of the following experience, skills and attributes:

Essential	Desirable
<p>Experience</p> <ul style="list-style-type: none"> • Relevant experience at a senior level in one or more of the following: <ul style="list-style-type: none"> - Institutional Markets - Financial Advice and Services - Funds and Asset Management - Retail and Business Banking - Top 100 ASX (or equivalent overseas index) listed company - Academia/Education - Professional services - Government/Regulatory - Other relevant sectors • Demonstrated experience in corporate governance, especially as a Director • FINSIA member • A successful track record of managing complex stakeholder expectations and relationships 	<ul style="list-style-type: none"> • Experience in member based organisations, Government, academia or other relevant bodies • Finance, accounting, commercial, legal, management or other relevant tertiary qualifications • A strong track record at the C Suite level, Partner and/or Chair of a large company, organisation or professional practice • International experience • Active FINSIA participant (for example, member of regional or industry councils, mentor or presenter at FINSIA events)
<p>Skills</p> <ul style="list-style-type: none"> • Possess relevant functional skills in one or more of the following: <ul style="list-style-type: none"> - Legal/risk - Finance - Marketing, communications, PR and advocacy - Fintech, digital, social media - Strategy - Commercial - Educational delivery - Regulatory experience • Agent/driver of change, focusing on strategy and the commercial/pragmatic implications • Ability to understand and interpret financial reports • Outstanding leadership skills • Strong communication skills with the ability to influence, persuade and express ideas clearly • Good public speaking, presentation skills • Understanding the role of the Board and the interplay with management 	<ul style="list-style-type: none"> • Strong analytical skills and judgement of a high order, preferably in management, finance, or similar disciplines • Engenders a culture of compliance and accountability

Essential	Desirable
Attributes	
<ul style="list-style-type: none"> • Director nominee must be of impeccable standing and demonstrate high business/ethical standards • Possess interpersonal characteristics appropriate for Board membership of a large geographically and culturally diverse organisation • Able to contribute sufficient time and commitment to ensure the organisation's success (including attending FINSIA run events and devoting time to Board Committees) • Other relevant attributes, including no conflicts of interest; be able to demonstrate appropriate independence • Strong people networks and well connected within the business community, financial services, academia or government sectors 	<ul style="list-style-type: none"> • Ability to address issues outside their immediate area of functional expertise and have sufficient levels of commercial acumen and judgement to balance relevant commercial requirements • Ability to work with and encourage the flow and development of ideas from other Board members and senior management • Understands the confines of operating within a not-for-profit, member based organisation